

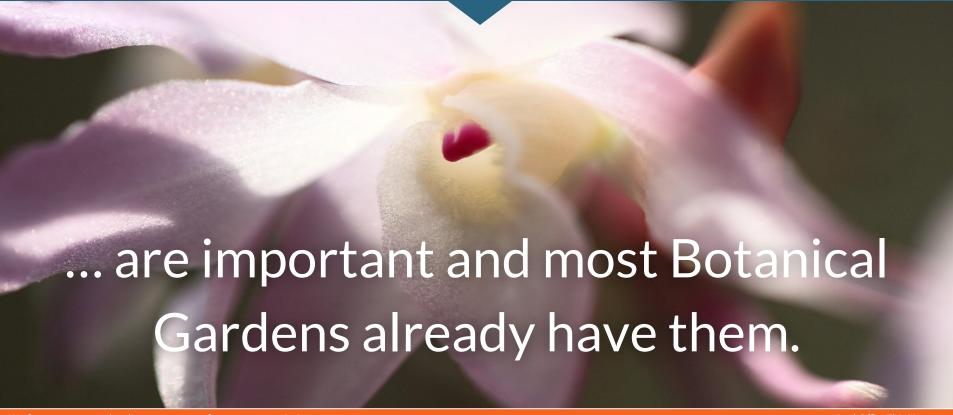
How to Utilize Your Plant Collections for Powerful Marketing and Engagement

Paul Keogan CEO Brad DeForest
Executive
Creative Director

We focus on your technology, so you can focus on your mission.

Sara Millar VP of Horticulture BROOKGREEN

Plant Collections



What We Don't See



Many Tools



Making Record Keeping Easier



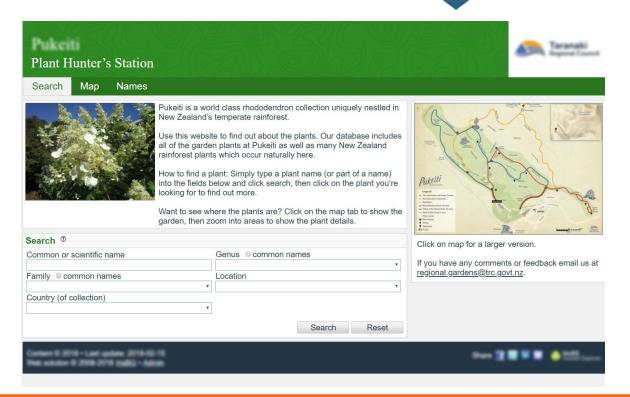








Gardens Not Happy with Front End



Some comments heard...

"Feels too technical for the general public"

"Wonky"

"Works for researchers ...but not our primary visitors."

"Hard to navigate unless you are familiar with the interface."

"Looks out-of-whack with our beautiful website."

Plant Collection User Interface

For marketing to & engaging with your garden visitor the UI needs to be...

- Attractive and consistent with the garden brand and theme
- Easy to use and understand by the garden visitor
- Contiguous and integrated within your website

Marketing Plant Collections



Utilizing Plant Collections for Marketing

Engagement

- Mobile / Web app / Scan code or Near-Field
- Self Directed Tours / Plant Albums.
- Guided Tours
- Social media feed image display
- Daily Plant App

Utilizing Plant Collections for Marketing



Utilizing Plant Collections for Marketing

Awareness

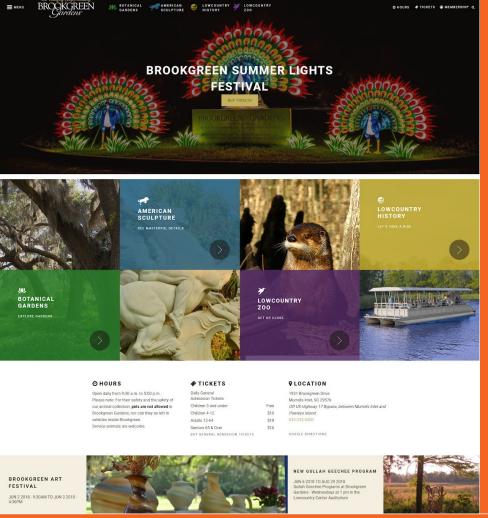
- Better target marketing campaigns around plant collections
- Accessibility -- bring the garden to those that can't make it.
- Plant Albums / Volunteer Courses
- Social media feed image display



Case Study *Brookgreen Gardens*

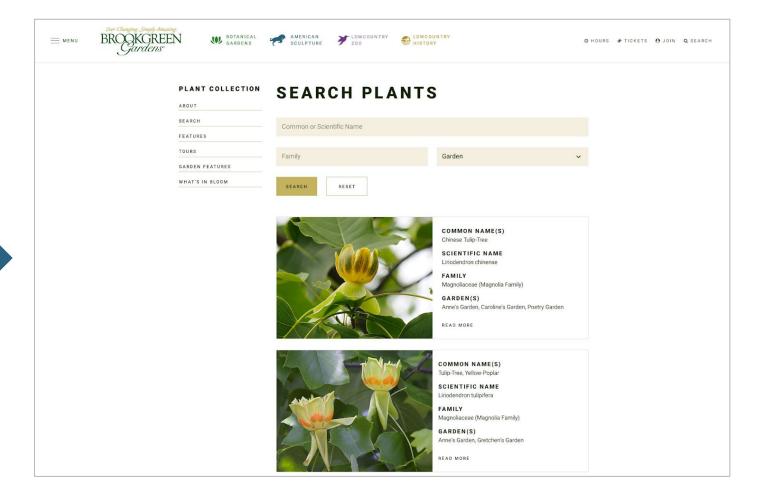
A Plant Collection for Everyone

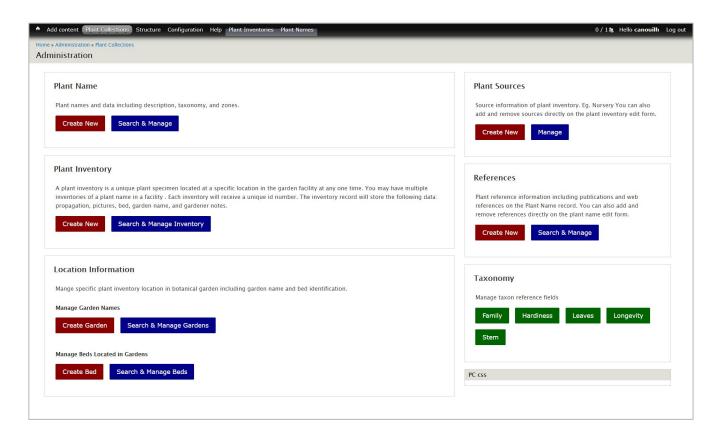
Murrells Inlet, South Carolina



Timeline

- New website launched in October 2017
- Sought grant for making their plant collection database available to the public.
- Received 1st part of grant money and used to design new plant collection system architecture.
- Received 2nd part of grant in 2018 to implement new system.
- Currently entering data to get ready for summer launch of new system.





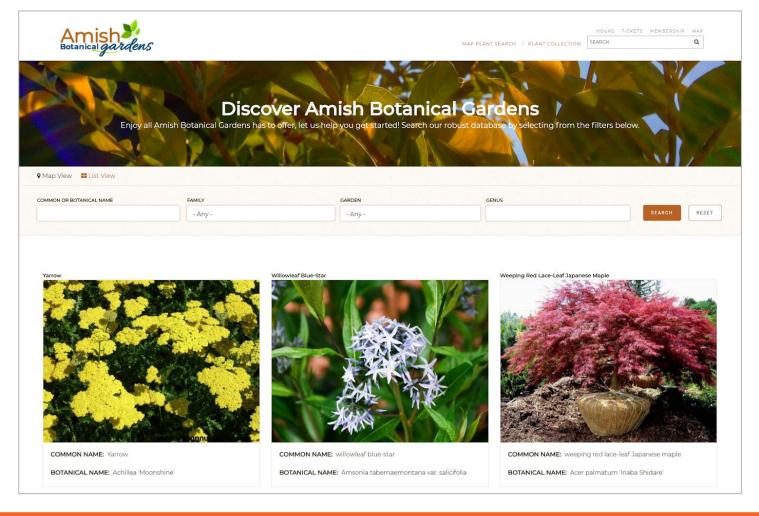


Case Study *Amish Botanical Gardens*

Lancaster, Pennsylvania

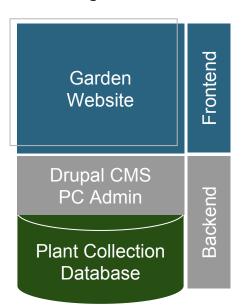
A New Plant Collection Solution for Botanical Gardens of all Sizes

Demo Frontend

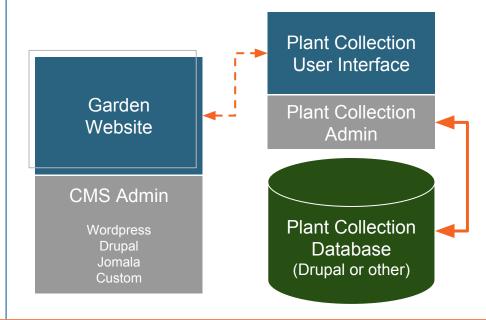


Two Models to New Solution

Drupal Model Brookgreen Gardens



Integration Model

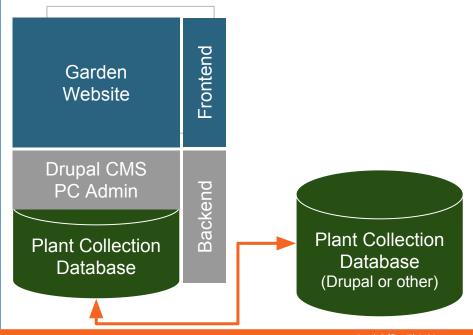


Two Models to New Solution

Drupal Model Brookgreen Gardens

Frontend Garden Website **Drupal CMS** PC Admin **Backend** Plant Collection Database

Integration Model





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Thank You!

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